



WE'RE GROWING AGAIN!

Anchor Concrete Products Limited is a growing and progressive company specializing in manufacturing high quality concrete products for Ontario's municipal, commercial, industrial and residential markets. We specialize in the field of sustainable development and embrace continuous improvement. We require talented individuals to play a part in our growing, changing workplace. If you have a positive 'can do' attitude, a personal desire to achieve excellence and you enjoy a dynamic environment with a diversity of tasks, please review our openings for the following positions:

ASSISTANT ENGINEERING SERVICES MANAGER

Duties include cost estimating, production accuracy, drafting, mould design, production, product development and sales support as necessary.

Qualifications:

- Post secondary diploma in civil engineering as a Professional Civil Engineer or Civil Engineering Technologist. Registered member or eligible for membership in the Professional Engineers of Ontario (PEO);
- 5 to 10 years related industry (construction); 3 to 5 years experience (more preferred) in the civil fields of transportation and underground services including water, sewer, electrical and bridging systems;
- 2 years minimum experience exposed to a construction site environment;
- Experience managing and directing a team and working in a team based environment;
- Proven track record as a "make it happen" type of person;
- Experience with concrete materials, designs and methods of construction; and
- Experience with Enterprise Resource Planning Systems (ERP) and specifically Bills of Material and Routings would be an asset.

SALES AND MARKETING MANAGER

Duties will include proven ability to drive sales, create sales budgets and follow through to meet or exceed growth based budgets in the field of construction supply. Accuracy and timeliness of the planning and organization for project tracking, plan taking and market pricing of quotations, and the ability to provide direction to sales team members, Engineering Services staff and Shipping are required.

Qualifications:

- Business or Civil Engineering degree, plan reading Construction, Leadership and Negotiating related courses;
- 7 to 10 years experience in the field of construction, with a portion in the field of underground construction;
- 5 years experience with precast concrete construction products or methods of construction;
- 3 years experiences in sales management;
- Ability to learn and understand our customer's needs and requirements as well as an ability to discover new opportunities and/or uses for our products; and
- Experience with ERP systems would be an asset.

SALES & MARKETING ASSOCIATE

Duties include an ability to drive sales, accurate planning and organization of project tracking, plan taking and market pricing of quotations, provide service to new and existing customers and successfully grow individual sales volume.

Qualifications:

- Secondary school graduation. Technical diploma in Civil Engineering an asset;
- Sales experience required, technical sales training an asset;
- Experience in a Technical Assistant position or similar technical position would be an asset;
- Ability to learn and understand our customer's needs and requirements as well as an ability to discover new opportunities and/or uses for our products.
- Excellent interpersonal skills, demonstrated ability to work in a team environment, good written and verbal communications skills, strong mathematical skills in terms of addition, subtraction, multiplication, division; and
- Well developed computer skills including a good working knowledge of MS Word, Excel, and Outlook required. Knowledge of ERP systems is an asset.

Anchor Concrete offers a competitive compensation package with benefits commensurate with experience as well as ample opportunity for personal and professional growth. If you can contribute to a high energy and innovative team, send your resume and cover letter by **4pm February 12th, 2010** to:

**Anchor Concrete Products Limited, 1645 Sydenham Road, Kingston, Ontario K7L 4V4
Attention: Human Resources; email hr@anchorconcrete.com or fax: (613) 546-4540.**

For more information on the available positions please visit www.anchorconcrete.com